

Keep your Independence with...

SCOOTERS
& *Mobility*

/ PROSPECTUS
A GROWING FAMILY MAY 2015



Keeping
Your
Independence...

Keep your Independence with...



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Keep your Independence with...



/ Who are we?

Scooters and Mobility is a family of stores that work towards a common goal to keeping the independence of people who buy our products.

- A family of mobility stores
- A collaboration of local, family owned, small businesses
- Service focused, solution driven mobility experts
- Operating Independent within a unified brand
- ATSA members
- Established in 2002

Call us today

Natalie Wibberley
Scooters & Mobility
Chairperson
PH. 02 6762 1212
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Based all around Australia, we are a growing network of dealers looking for expansion and reach. Contact us for opportunities in your area.



/ Where are we?



Service Area

NSW

- Ballina
- Coffs Harbour
- Goulburn
- Newcastle
- Sydney (Kingsgrove)
- Sydney (Northern Suburbs)
- Tamworth
- Tweed Heads
- Toukley
- Wagga Wagga

ACT

- Canberra

SA

- Norwood
- Salisbury

QLD

- Brisbane
- Tweed Heads
- Hervey Bay
- Runaway Bay
- Sunshine Coast
- Townsville

VIC

- Melbourne
- Shepparton

TAS

- Hobart

/ What we offer

National representation in Scooters & Mobility.

Offering

- Equal shareholders in Scooters & Mobility family
- Equal representation
- A culture of success
- Brand recognized Australia wide
- A national network of expertise and support
- Product diversity and access
- Supply security
- Part of a team - shared expertise and knowledge bank
- Membership exclusivity in territory

Visit our website to learn more

www.scootersandmobility.com.au



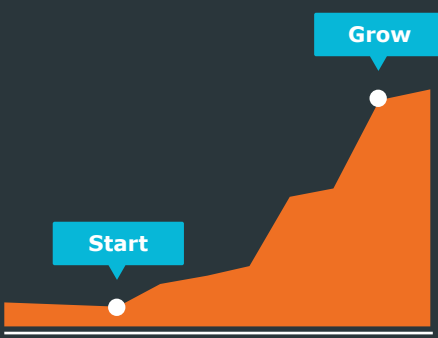


Keeping Your independence

/ Benefits

Joining the Scooters and Mobility has massive business benefits including:

- Buying power
- Market profile
- Group conferences
- Training
- Product range
- Joint marketing
- 1800 number
- Web presence
- Expanding professional network



Use the growing family network and locations to develop your own business. You will have access to great products with wide appeal. **Join the family.**



/ What we ask

We've earned our reputation of excellence and integrity the hard way. We consider this paramount to our past and continued success. To maintain this we have the following requirements of all stores:

- Represent Scooters & Mobility culture
- Maintain a shopfront and workshop
- Service and repair product
- Adopt Scooters & Mobility identity
- Re-badge store and van signage (within a transitional period)
- Attend AGM
- Maintain core range guidelines





Keep your Independence with...

 **SCOOTERS**
& Mobility

/ Member testimonials



Scooters and Mobility

Runaway Bay

Joining Scooters and Mobility was the best business decision I've ever made. The interaction between members and suppliers is excellent, and it really is like being part of a family. The buying power of being part of Scooters and Mobility is a distinct advantage.

-- D'Arcy Watson



Scooters and Mobility

Tamworth

We love being part of the Scooters & Mobility family. One of the biggest strengths that we have is the fact that collectively we can tap into so much knowledge, support and mentorship amongst our fellow members. You can't put a price on the help and guidance we have received.

As a group we get better buys, this allows the little stores to compete on par with their opposition.

I think what we have is unique, we all own our own stores, but because of what we have achieved we have become a recognizable Brand in the industry, you couldn't achieve what we have on your own.

-- Natalie Wibberley



Scooters and Mobility

Wagga Wagga

I was invited to join the Scooters and Mobility Group in 2007. During the past 8 years our business has grown exponentially, partly due to being a member of Scooters and Mobility. The opportunities that have opened up to us are extensive. To list a few, the exposure to like minded but proudly independent fellow mobility business owners has stimulated decision making in the growth of our business, not to mention greatly increased buying power and access to a more extensive range of suppliers. I often reflect that our growth would not have been possible to the same extent without membership of Scooters and Mobility. h

-- Gordon Moore

Success is based upon our family network developing strategies to thrive as we work together in our businesses towards a common goal.



Keep your Independence with...



Our Business Partners:

AFIKIM

FREEDOM HEALTH CARE

INVACARE

MERITS

PRIDE MOBILITY PRODUCTS CORP

SHOPRIDER

SUNRISE MEDICAL

/ Scooters and Mobility

FURTHER ENQUIRIES:

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